

**Libertarian Party of California**  
**Profit & Loss**  
 January through November 2007

	Jan - Nov 07
<b>Income</b>	
<b>41000 · Memberships</b>	
41001 · Annual -- Renewal	26,876.76
41002 · Annual -- New	1,024.84
41003 · Annual Subscriptions	1,084.24
<b>Total 41000 · Memberships</b>	28,985.84
<b>42000 · Recurring Gifts</b>	
42001 · General	17,407.45
<b>Total 42000 · Recurring Gifts</b>	17,407.45
<b>43000 · Performance Based Gifts</b>	
43001 · Elected Officials	0.00
<b>Total 43000 · Performance Based Gifts</b>	0.00
<b>44000 · Appeals</b>	
44001 · Direct Mail	1,799.00
44002 · Telemarketing	250.00
44003 · Personal	2,650.00
<b>Total 44000 · Appeals</b>	4,699.00
<b>46000 · Events</b>	
46001 · Convention Banquet	3,766.00
<b>Total 46000 · Events</b>	3,766.00
<b>47000 · Unsolicited Donations</b>	
47001 · General	2,997.44
<b>Total 47000 · Unsolicited Donations</b>	2,997.44
<b>48000 · Other Revenue</b>	
48001 · Membership List Rental	5,000.00
48003 · Interest Income	388.93
48004 · Magazine Advertising	3,863.00
48000 · Other Revenue - Other	90.00
<b>Total 48000 · Other Revenue</b>	9,341.93
<b>Total Income</b>	67,197.66
<b>Cost of Goods Sold</b>	
<b>51000 · Membership Recruitment</b>	
51054 · Outside Services	483.80
51058 · Postage	1,848.00
51066 · Printing	2,559.52
<b>Total 51000 · Membership Recruitment</b>	4,891.32
<b>53100 · Direct Mail</b>	
53154 · Outside Services	125.00
53158 · Postage	115.50
53166 · Printing	533.70
<b>Total 53100 · Direct Mail</b>	774.20
<b>53300 · Personal Solicitations</b>	
53320 · Commissions	100.00
53362 · Premiums	30.00
<b>Total 53300 · Personal Solicitations</b>	130.00
<b>58000 · Other Fundraising Costs</b>	
58020 · Commissions	33.90
58046 · Miscellaneous	121.78
58054 · Outside Services	125.00
<b>Total 58000 · Other Fundraising Costs</b>	280.68
<b>Total COGS</b>	6,076.20
<b>Gross Profit</b>	61,121.46
<b>Expense</b>	

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<b>60000 · Party Distributions</b>	
60001 · County Dues Sharing	8,567.50
60002 · County Party Startup	45.00
60003 · County Party Pass Throughs	510.00
60004 · Mark Selzer - Lib Alternative	0.00
<b>Total 60000 · Party Distributions</b>	<u>9,122.50</u>
<b>61000 · Administrative</b>	
61200 · Convention	
61215 · Advertising	365.15
61242 · Meetings	2,325.00
61246 · Miscellaneous	1,302.37
61266 · Printing	179.32
<b>Total 61200 · Convention</b>	<u>4,171.84</u>
61300 · Executive Committee	
61342 · Meetings	1,159.63
<b>Total 61300 · Executive Committee</b>	<u>1,159.63</u>
61500 · Other Committees	114.47
61600 · LPC Headquarters	
61611 · Compensation	23,238.64
61612 · Payroll Taxes	1,067.44
61613 · 1099 Payments	11,200.00
61614 · Rent	5,060.00
61616 · Bad Debts Expense	19,728.00
61618 · Bank and Credit Card Fees	2,396.22
61622 · Data Processing	5,690.11
61628 · Equipment	959.96
61634 · Interest Expense	100.00
61642 · Meetings	372.15
61646 · Miscellaneous	436.64
61650 · Office Supplies	285.97
61654 · Outside Services	360.14
61658 · Postage	3,571.54
61666 · Printing	1,305.33
61670 · Professional Services	8,617.53
61674 · Repairs & Maintenance	119.08
61682 · Telephone	2,076.89
61686 · Travel & Lodging	0.00
61690 · Utilities	542.65
<b>Total 61600 · LPC Headquarters</b>	<u>87,128.29</u>
<b>Total 61000 · Administrative</b>	<u>92,574.23</u>
<b>62000 · Campaigns &amp; Elections</b>	
62100 · Candidate Recruitment	
62146 · Miscellaneous	275.93
62154 · Outside Services	14,257.25
<b>Total 62100 · Candidate Recruitment</b>	<u>14,533.18</u>
<b>Total 62000 · Campaigns &amp; Elections</b>	<u>14,533.18</u>
<b>65000 · Media Relations</b>	
65054 · Outside Services	1,365.00
<b>Total 65000 · Media Relations</b>	<u>1,365.00</u>
<b>66000 · Member Communications</b>	
66100 · Magazine	
66150 · Ad Sales Commissions	333.55
66154 · Outside Services	7,893.90
66158 · Postage	2,112.46
66166 · Printing	6,274.49
<b>Total 66100 · Magazine</b>	<u>16,614.40</u>
66200 · Website	
66254 · Outside Services	599.80

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	<u>Jan - Nov 07</u>
66200 · Website - Other	49.95
<b>Total 66200 · Website</b>	<u>649.75</u>
<b>Total 66000 · Member Communications</b>	17,264.15
67000 · Outreach	
67046 · Miscellaneous	275.00
67054 · Outside Services	75.00
<b>Total 67000 · Outreach</b>	<u>350.00</u>
<b>68000 · Party Development</b>	<u>259.80</u>
<b>Total Expense</b>	<u>135,468.86</u>
<b>Net Income</b>	<u><u><b>-74,347.40</b></u></u>