## Libertarian National Committee, Inc. Statement of Operations -- Annualized Comparison and Proposed Budget

Support and Revenue         Support and Revenue	%  27.8% 42.6% 22.8% 6.3% 0.0% 0.0% 0.0% 0.5%
Membership Dues         439,328         21.8%         417,337         28.2%         0         0.0%         387,896         28.9%         394,000           Donations         710,436         35.3%         664,548         44.8%         799,062         62.3%         484,382         36.1%         604,500           Recurring Gifts         351,889         17.5%         307,715         20.8%         326,157         25.4%         318,562         23.7%         324,000           Board Member Solicitations         0         0.0%         0         0.0%         0         0.0%         82,425         6.1%         90,000	42.6% 22.8% 6.3% 0.0% 0.0% 0.0% 0.0% 0.5%
Donations         710,436         35.3%         664,548         44.8%         799,062         62.3%         484,382         36.1%         604,500           Recurring Gifts         351,889         17.5%         307,715         20.8%         326,157         25.4%         318,562         23.7%         324,000           Board Member Solicitations         0         0.0%         0         0.0%         0         0.0%         82,425         6.1%         90,000	42.6% 22.8% 6.3% 0.0% 0.0% 0.0% 0.0% 0.5%
Recurring Gifts         351,889         17.5%         307,715         20.8%         326,157         25.4%         318,562         23.7%         324,000           Board Member Solicitations         0         0.0%         0         0.0%         0         0.0%         82,425         6.1%         90,000	22.8% 6.3% 0.0% 0.0% 0.0% 0.0% 0.5%
Recurring Gifts         351,889         17.5%         307,715         20.8%         326,157         25.4%         318,562         23.7%         324,000           Board Member Solicitations         0         0.0%         0         0.0%         0         0.0%         82,425         6.1%         90,000	6.3% 0.0% 0.0% 0.0% 0.0% 0.5%
Board Member Solicitations 0 0.0% 0 0.0% 0 0.0% 82,425 6.1% 90,000	6.3% 0.0% 0.0% 0.0% 0.0% 0.5%
	0.0% 0.0% 0.0% 0.0% 0.5%
Projects 192,379 9.6% 0 0.0% 0 0.0% 0 0.0% 0 0.0%	0.0% 0.0% 0.0% 0.5%
Ballot Access Donations 0 0.0% 0 0.0% 0 0.0% 61.624 4.6% 0	0.0% 0.0% 0.5%
Campus Outreach Donations 0 0.0% 0 0.0% 4,500 0.4% 0 0.0% 0	0.0% 0.5%
Convention Revenues 214,010 10.6% 0 0.0% 101,956 7.9% 0 0.0% 0	0.5%
Publications, Materials and Other Sales 103,254 5.1% 92,750 6.3% 51,836 4.0% 6,876 0.5% 7,000	<u>.</u>
. defication, indicated and earlier caree	100 0%
Total Support and Revenue 2,011,295 100.0% 1,482,351 100.0% 1,283,512 100.0% 1,341,765 100.0% 1,419,500	100.076
Cost of Support and Revenue	
Fundraising Costs 182,817 9.1% 117,285 7.9% 150,088 11.7% 254,412 19.0% 291,300	20.5%
Membership Fundraising Costs 54,259 2.7% 172,477 11.6% 9,533 0.7% 118,499 8.8% 157,600	11.1%
Convention 193,602 9.6% 12,389 0.8% 120,203 9.4% 868 0.1% 10,000	0.7%
Direct Costs <u>30,231 1.5%</u> <u>14,691 1.0%</u> <u>14,619 1.1%</u> <u>0 0.0%</u> <u>0</u>	0.0%
Total Cost of Support and Revenue 460,909 22.9% 316,842 21.4% 294,442 22.9% 373,779 27.9% 458,900	32.3%
Net Support and Revenue Available for Programs         1,550,386         77.1%         1,165,509         78.6%         989,070         77.1%         967,985         72.1%         960,600	67.7%
Program Expenses	
Friogram Expenses 533.020 26.5% 326.561 22.0% 312.907 24.4% 319.246 23.8% 356,100	25.1%
Compensation 506,035 25.2% 431,819 29.1% 392,623 30.6% 397,292 29.6% 419,200	29.5%
Affiliate Support 298,518 14.8% 278,145 18.8% 79,304 6.2% 11,134 0.8% 4,500	0.3%
	0.3%
	0.0%
	0.0%
Candidate Support 71,874 3.6% 0 0.0% 25,260 2.0% 25,336 1.9% 9,000	0.6%
Litigation 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0%	0.0%
Lobbying 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0	0.0%
Media Relations 9,537 0.5% 8,525 0.6% 12,199 1.0% 6,211 0.5% 4,500	0.3%
Member Communications 56,081 2.8% 79,012 5.3% 60,435 4.7% 54,450 4.1% 54,000	3.8%
Outreach 553 0.0% 0 0.0% 1,033 0.1% 20,351 1.5% 11,000	0.8%
Voter Registration         0         0.0%         0         0.0%         0         0.0%         0         0.0%         0	0.0%
Total Program Expenses 1,744,678 86.7% 1,130,740 76.3% 904,686 70.5% 889,414 66.3% 858,300	60.5%
Net Operating Surplus (Deficit) (194,292) -9.7% 34,769 2.3% 84,384 6.6% 78,571 5.9% 102,300	7.2%
Other Revenue/Expense	
Interest Income . 1 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0	0.0%
Interest Expense 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0 0.0% 0	0.0%
Other Income         18         0.0%         4,598         0.3%         6,524         0.5%         0         0.0%         0	0.0%
Total Other Revenue Expense 20 0.0% 4,598 0.3% 6,524 0.5% 0 0.0% 0	0.0%
Net Surplus (Deficit) (194,273) -9.7% 39,366 2.7% 90,907 7.1% 78,571 5.9% 102,300	7.2%